This presentation contains certain forward-looking statements and expectations in respect of the 2019 financial year. Such forward-looking statements are not guarantees of future performance. They involve risk and uncertainty and the actual performance may deviate materially from that expressed in such forward-looking statements due to a variety of factors. Readers are warned not to rely unduly on such forward-looking statements which apply only as at the date of this announcement. The Group’s revenue will continue to be impacted by relatively few, but large system orders, and such orders are expected to be won at relatively irregular intervals. The terms agreed in the individual license agreements will determine the impact on the order book and on license income for any specific financial reporting period. Accordingly, license revenue is likely to vary considerably from one quarter to the next. Unless required by law or corresponding obligations SimCorp A/S is under no duty and undertakes no obligation to update or revise any forward-looking statement after the distribution of this document, whether as a result of new information, future events or otherwise.

The turmoil in the global financial markets with significantly increased volatility can potentially impact SimCorp’s customers, leading to lower earnings and prolonged decision processes for investments in new software which can have a negative impact on SimCorp’s revenue.

The slides shown in this presentation is part of the investor presentation and comments are given to the slides adding content that cannot be seen from the slides on a stand alone basis. The slides should thus not be viewed on a stand alone basis but together with the oral presentation given by management.
AGENDA

• Q2 2019 KEY HIGHLIGHTS
• Q2 2019 FINANCIAL REVIEW
• 2019 OUTLOOK
• Q&A
**Q2 2019 AT A GLANCE**

**STRONG QUARTER**

<table>
<thead>
<tr>
<th>Order intake</th>
<th>Revenue growth (LC)</th>
<th>EBIT</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>EUR 22.6m</strong></td>
<td><strong>30.1%</strong></td>
<td><strong>EUR 32.3m</strong></td>
</tr>
<tr>
<td>Up EUR 6.4m y-o-y. Four new SimCorp Dimension and two new SimCorp Coric contracts signed in Q2 2019</td>
<td>Q2 2019 reported revenue increased by 32.0% compared with Q2 2018, up 30.1% measured in local currencies</td>
<td>Increase of EUR 18.3m y-o-y. EBIT margin of 29.5% in Q2 2019, and measured in local currencies it was 29.0%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>12M rolling software updates &amp; support growth</th>
<th>Professional services growth (LC)</th>
<th>Free cash flow*</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>11.2%</strong></td>
<td><strong>11.7%</strong></td>
<td><strong>EUR 19.0m</strong></td>
</tr>
<tr>
<td>Up from 9.8% in last quarter. Increase with completion of new client installations and new functionality to existing clients</td>
<td>Grew 13.6% in reported currency and 11.7% in local currency</td>
<td>Down from EUR 22.5m last year. Primarily due to negative impact from change in contract assets as well as larger CAPEX</td>
</tr>
</tbody>
</table>

*Cash flow from operations less CAPEX and less principal payment on lease liability*
<table>
<thead>
<tr>
<th><strong>Order intake</strong></th>
<th><strong>Revenue growth (LC)</strong></th>
<th><strong>EBIT</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>EUR 44.0m</strong></td>
<td></td>
<td><strong>EUR 58.7m</strong></td>
</tr>
<tr>
<td>Up EUR 13.8m y-o-y. Six new SimCorp Dimension and two new SimCorp Coric contracts signed in Q2 2019</td>
<td>Q2 2019 reported revenue increased by 21.1% compared with Q2 2018, up 19.2% measured in local currencies</td>
<td>Increase of EUR 21.3m y-o-y. EBIT margin of 28.0% in H1 2019, and measured in local currencies it was 27.6%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Order book</strong></th>
<th><strong>Professional services growth (LC)</strong></th>
<th><strong>Free cash flow</strong>*</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>EUR 45.9m</strong></td>
<td></td>
<td><strong>EUR 44.8m</strong></td>
</tr>
<tr>
<td>At June 30, 2019, the order book amounted to EUR 45.9m – an increase of EUR 0.4m compared with end-2018</td>
<td>Grew 10.4% in reported currency and 8.4% in local currency</td>
<td>Down from EUR 1.1m from last year. Due to negative impact from change in contract assets as well as larger CAPEX</td>
</tr>
</tbody>
</table>

*Cash flow from operations less CAPEX and less principal payment on lease liability
## NEW CLIENTS IN 2019

<table>
<thead>
<tr>
<th>PRODUCT</th>
<th>COUNTRY</th>
<th>CLIENT</th>
<th>TYPE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1 2019</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>SimCorp Dimension</td>
<td></td>
<td>Willis Towers Watson</td>
<td>Front- to back-office</td>
</tr>
<tr>
<td>SimCorp Dimension</td>
<td></td>
<td>Sava Re Group</td>
<td>Front- to back-office</td>
</tr>
<tr>
<td>Q2 2019</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>SimCorp Dimension</td>
<td></td>
<td>Undisclosed investment manager</td>
<td>Front &amp; middle-office</td>
</tr>
<tr>
<td>SimCorp Coric</td>
<td></td>
<td>Undisclosed investment manager</td>
<td>Client reporting</td>
</tr>
<tr>
<td>SimCorp Dimension</td>
<td></td>
<td>Hydro-Québec</td>
<td>Front- to back-office</td>
</tr>
<tr>
<td>SimCorp Dimension</td>
<td></td>
<td>Undisclosed investment manager</td>
<td>Front- to back-office</td>
</tr>
<tr>
<td>Q3 2019</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>SimCorp Coric</td>
<td></td>
<td>Undisclosed investment manager</td>
<td>Client reporting</td>
</tr>
<tr>
<td>SimCorp Dimension</td>
<td></td>
<td>Undisclosed investment manager</td>
<td>Middle- to back-office</td>
</tr>
</tbody>
</table>
APPOINTMENT OF CHRISTIAN KROMANN AS CHIEF OPERATING OFFICER (COO)

- SimCorp has appointed Christian Kromann as Chief Operating Officer (COO), a new position within SimCorp.
- Christian Kromann becomes member of SimCorp’s Executive Management Board, overseeing all sales and marketing activities globally.
- He joined SimCorp as of August 1, 2019.
- Christian Kromann (47) brings extensive knowledge of the investment management industry.
- He has served in global management positions throughout his career, including various executive positions during the course of 17 years with global investment management vendors, Sungard and FIS.
- Christian Kromann joins SimCorp from a position as CEO of TIA Technology.
AIM SOFTWARE TRANSACTION HIGHLIGHTS

Target

- AIM Software is a leading provider of data management solutions for buy-side investment managers and also a long-standing partner to SimCorp
- AIM Software has approximately 75 employees with the main office in Vienna and smaller offices in London and New York. In addition, it has 40 people with a third-party service provider

Signing and closing

- SimCorp entered into an agreement to acquire all shares on June 6, 2019
- Transaction closed on August 1, 2019

Purchasing price

- Total enterprise value of EUR 60m
- The acquisition will be financed utilizing own cash reserves and drawing on extended credit facilities

Impact on SimCorp’s financial results

- In 2019, SimCorp expects the acquisition to increase its revenue by approximately 2% and have a negative impact on its EBIT margin of approximately 1%-point due to lower initial profitability and certain non-recurring costs associated with the acquisition
- The acquisition is also expected to be EBIT margin dilutive in 2020, while EBIT margin neutral from 2021 due to full impact of synergy realizations
POSITION OF SIMCORP GAIN DATA MANAGEMENT

Results in:
- Accurate and faster decision-making
- Maximum efficiency
- Lower costs
- Increased business agility
- Compliance

Operational efficiency
- Maximum automation
- Reliable and consistent data
- Centralised control
- Data governance
- Full data lineage

Data Vendors
- Reference Data
- Prices
- Corporate Actions
- Legal Entity Data
- Standard Model
- Data Integration
- Full Workflow Integration

Internal Sources

Custodians
- SWIFT

Front
- Research
- Portfolio Management
- Trade Order Management
- Compliance

Middle
- Performance
- Risk
- Reporting

Back
- Accounting
- Clearing
- Settlement
- Fund Accounting

Gain Data Management
STRATEGIC RATIONALE FOR ACQUISITION
DATA IS MOVING TO THE CENTER OF OUR CORPORATE STRATEGY

MARKET
Attractive EDM market offers significant growth opportunities with a market leading product

CLIENT ACCESS
Data Management decision often precedes broader IMS replacement
Entry point to clients with best-of-breed preference

PRODUCT ENABLEMENT
Data Management as foundation for
- advanced analytics for better investment decision-making
- open (data) platform play
- additional value-added services

COMPANY FIT
Future collaboration based on past partnership
Proven commercial synergies
Cultural fit
CLIENTS
MULTIPLE CROSS SELL OPPORTUNITIES BETWEEN THE THREE BRANDS

SimCorp Dimension

SimCorp Coric

SimCorp Gain
AGENDA

• Q2 2019 KEY HIGHLIGHTS
• Q2 2019 FINANCIAL REVIEW
• 2019 OUTLOOK
• Q&A
Q2 2019 REVENUE GROWTH AND EBIT MARGIN

STRONG GROWTH AND EBIT MARGIN IMPROVEMENT IN Q2 2019

Comments

- Reported revenue up 32.0% in Q2 2019 compared with Q2 2018. FX impact of 1.9%-points leading to 30.1% increase in local currencies
  - No M&A impact in Q2 2019 as AIM Software was closed on August 1, 2019
- Reported EBIT margin of 29.5% in Q2 2019 compared with 16.9% in Q2 2018. Measured in local currencies, EBIT margin was 29.0%

<table>
<thead>
<tr>
<th>Q2 2019 revenue growth</th>
<th>Q2 2019 EBIT margin</th>
</tr>
</thead>
<tbody>
<tr>
<td>Organic/local currencies</td>
<td>30.1%</td>
</tr>
<tr>
<td>FX impact</td>
<td>1.9%</td>
</tr>
<tr>
<td>Reported</td>
<td>32.0%</td>
</tr>
</tbody>
</table>
H1 2019 REVENUE GROWTH AND EBIT MARGIN
STRONG GROWTH AND EBIT MARGIN IMPROVEMENT IN H1 2019

Comments

- Reported revenue up 21.1% in H1 2019 compared with H1 2018. FX impact of 1.9%-points leading to 19.2% increase in local currencies

- Reported EBIT margin of 28.0% in H1 2019 compared with 21.6% in H1 2018. Measured in local currencies, EBIT margin was 27.6%

H1 2019 revenue growth

- Organic/local currencies: 19.2%
- FX impact: 1.9%
- Reported: 21.1%

H1 2019 EBIT margin

- Organic/local currencies: 27.6%
- FX impact: 0.4%
- Reported: 28.0%
ORDER INTAKE

STRONG ORDER INTAKE OF EUR 22.6M IN Q2 2019

Comments

- Q2 2019 total order intake* from new and add-on licenses was EUR 22.6m – an increase of EUR 6.4m compared with Q2 2018
- Four new SimCorp Dimension and two new SimCorp Coric contracts signed in Q2 2019
- Client driven development (CDD) order intake accounted for EUR 1.0m in Q2 2019 compared with EUR 0.6m in Q2 2018
- A number of add-on SimCorp Dimension license contracts were signed in Q2 2019
- No conversions from perpetual licenses to subscription licenses in Q2 2019 order intake

Quarterly order intake (EURm)

<table>
<thead>
<tr>
<th></th>
<th>Order intake</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1 2018</td>
<td>14.0</td>
</tr>
<tr>
<td>Q2 2018</td>
<td>16.2</td>
</tr>
<tr>
<td>Q3 2018</td>
<td>14.7</td>
</tr>
<tr>
<td>Q4 2018</td>
<td>60.9</td>
</tr>
<tr>
<td>Q1 2019</td>
<td>21.4</td>
</tr>
<tr>
<td>Q2 2019</td>
<td>22.6</td>
</tr>
</tbody>
</table>

* SimCorp Italiana (Sofia) is included in the 2019 order intake numbers and the 2018 numbers have been restated accordingly
ORDER BOOK
THE ORDER BOOK DECLINED BY EUR 1.2M IN Q2 2019

Comments
- Order book* of EUR 45.9m end-Q2 2019
  - A decline of EUR 1.2m compared with end-Q1 2019
  - An increase of EUR 20.0m compared with end-Q2 2018
  - EUR 18.0m of order book relates to CDD orders where revenue will be recognized when delivered
- Significant order signed in Asia in Q4 2018 has been revenue recognized in Q3 2019 as conditions were met in July 2019

Order book (EURm)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Order book, 31 Mar. 2019</td>
<td>47.1</td>
<td>22.6</td>
<td>(14.2)</td>
<td>(9.2)</td>
<td>(0.4)</td>
<td>45.9</td>
</tr>
</tbody>
</table>

*SimCorp Italiana (Sofia) is included in the 2019 order book numbers and the 2018 numbers have been restated accordingly.
REVENUE DEVELOPMENT ON REVENUE TYPE
RECURRING SOFTWARE AND SUPPORT REVENUE UP 11.7% IN LC IN Q2 2019

Comments

- Total license revenue up by EUR 14.0m in Q2 2019 compared with Q2 2018 driven by strong performance in Asia, North America and the UK
- Software updates and support revenue up 11.7% y-o-y in Q2 2019 in local currencies
- Professional services up by 11.7% y-o-y in Q2 2019 in local currencies

Q2 2019 distribution of revenue

<table>
<thead>
<tr>
<th>(EURm)</th>
<th>Q2 2019</th>
<th>Q2 2018</th>
<th>y-o-y</th>
<th>H1 2019</th>
<th>H1 2018</th>
<th>y-o-y</th>
</tr>
</thead>
<tbody>
<tr>
<td>New license</td>
<td>14.2</td>
<td>2.2</td>
<td>549.5%</td>
<td>21.9</td>
<td>7.5</td>
<td>194.2%</td>
</tr>
<tr>
<td>Add-on license</td>
<td>9.2</td>
<td>7.2</td>
<td>28.1%</td>
<td>21.1</td>
<td>21.5</td>
<td>(1.8)%</td>
</tr>
<tr>
<td>Software upd. and support</td>
<td>41.1</td>
<td>36.5</td>
<td>12.7%</td>
<td>82.3</td>
<td>72.8</td>
<td>13.0%</td>
</tr>
<tr>
<td>Professional services</td>
<td>37.5</td>
<td>33.0</td>
<td>13.6%</td>
<td>71.7</td>
<td>64.9</td>
<td>10.4%</td>
</tr>
<tr>
<td>ASP hosting &amp; training fees</td>
<td>7.5</td>
<td>4.1</td>
<td>85.9%</td>
<td>12.3</td>
<td>6.1</td>
<td>101.7%</td>
</tr>
<tr>
<td>Total revenue</td>
<td>109.5</td>
<td>83.0</td>
<td>32.0%</td>
<td>209.3</td>
<td>172.8</td>
<td>21.1%</td>
</tr>
</tbody>
</table>
ADD-ON LICENSE REVENUE UP BY EUR 2M Y-O-Y IN Q2 2019

**Comments**

- Add-on licenses consist of:
  - Additional regular license sales
  - Renewals of subscription licenses
    - Renewals of SimCorp Dimension
    - Renewals of SimCorp Coric
    - Renewals of SimCorp Sofia/Italiana
  - Conversion of perpetual licenses to subscription licenses

- In Q2 2019, there were no conversions. However, revenue of EUR 1.6m that had been deferred related to a 2017 conversion was recognized in Q2 2019

**Add-on license revenue split**

<table>
<thead>
<tr>
<th>Year</th>
<th>EUR</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q2 2019</td>
<td>9.2m</td>
<td>73%</td>
</tr>
<tr>
<td>Q2 2018</td>
<td>7.2m</td>
<td>~85%</td>
</tr>
</tbody>
</table>
COST DEVELOPMENT
TOTAL OPERATING COST INCREASED 10.1% Y-O-Y IN LOCAL CURRENCIES IN Q2 2019

Comments

• Total operating costs increased by 10.1% y-o-y in Q2 2019 in local currencies

• Sales and marketing costs increased by 20.0% y-o-y in local currencies in Q2 2019 due to high level of new subscription sales in the quarter

• R&D costs increased by 9.1% in local currencies in Q2 2019

• In Q2 2019, operating costs includes EUR 0.3m of one-time costs related to the acquisition of AIM Software included in adm. costs

Q2 2019 costs split

<table>
<thead>
<tr>
<th></th>
<th>Q2 2019</th>
<th>Q2 2018</th>
<th>y-o-y</th>
<th>H1 2019</th>
<th>H1 2018</th>
<th>y-o-y</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost of sales</td>
<td>39.9</td>
<td>36.8</td>
<td>8.7%</td>
<td>79.0</td>
<td>71.8</td>
<td>10.0%</td>
</tr>
<tr>
<td>R&amp;D costs</td>
<td>19.4</td>
<td>17.6</td>
<td>9.9%</td>
<td>38.4</td>
<td>34.5</td>
<td>11.4%</td>
</tr>
<tr>
<td>Sales and mkt. costs</td>
<td>12.1</td>
<td>9.5</td>
<td>27.2%</td>
<td>21.6</td>
<td>18.9</td>
<td>13.9%</td>
</tr>
<tr>
<td>Administrative costs</td>
<td>6.0</td>
<td>5.1</td>
<td>16.6%</td>
<td>11.8</td>
<td>10.4</td>
<td>13.8%</td>
</tr>
<tr>
<td>Total operational costs</td>
<td>77.4</td>
<td>69.0</td>
<td>12.0%</td>
<td>150.8</td>
<td>135.6</td>
<td>11.2%</td>
</tr>
</tbody>
</table>
CASH FLOW DEVELOPMENT
12-MONTH-ROLLING CASH CONVERSION OF 85% END-Q2 2019

Comments

• Free cash flow (cash flow from operations less CAPEX and less principal payment on lease liability) in Q2 2019 of EUR 19.0m – down from EUR 22.5m last year
  • Primarily due to negative impact from change in contract assets
  • Larger CAPEX

• 12-month-rolling cash conversion (free cash flow divided by net profit) of 85% end-Q2 2019

<table>
<thead>
<tr>
<th>Cash flow development for Q2 2019</th>
<th>Cash flow development for H1 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>EURm</td>
<td>EURm</td>
</tr>
<tr>
<td>Cash flow from operating activities</td>
<td>Cash flow from operating activities</td>
</tr>
<tr>
<td>Free cash flow</td>
<td>Free cash flow</td>
</tr>
<tr>
<td>Q2 2019</td>
<td>Q2 2019</td>
</tr>
<tr>
<td>Q2 2018</td>
<td>Q2 2018</td>
</tr>
<tr>
<td>22.8</td>
<td>50.8</td>
</tr>
<tr>
<td>23.1</td>
<td>46.6</td>
</tr>
<tr>
<td>19.0</td>
<td>44.8</td>
</tr>
<tr>
<td>22.5</td>
<td>45.9</td>
</tr>
</tbody>
</table>
AGENDA

• Q2 2019 KEY HIGHLIGHTS
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• 2019 OUTLOOK
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2019 FULL YEAR GUIDANCE
UPGRADE EXPECTATIONS TO REVENUE GROWTH AND EBIT MARGIN

Comments

• SimCorp has upgraded its expectations for revenue growth measured in local currencies for 2019 to be between 12% and 17% (previously 10%-15%), of which approximately 2% is related to the acquisition of AIM Software

• SimCorp has also upgraded its expectations for EBIT margin measured in local currencies for 2019 to be between 25.0% and 28.0% (previously 24.5%-27.5%), including 1%-point negative impact from the acquisition of AIM Software

• Based on exchange rates prevailing at end-July 2019, SimCorp estimates currency fluctuations to have a positive impact on revenue growth of around 1.5% and to have a positive impact on EBIT margin of around 0.4%-points

2019 guidance

<table>
<thead>
<tr>
<th></th>
<th>2019 guidance</th>
<th>2018 realized</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>LC (incl. AIM)</td>
<td>Organic</td>
</tr>
<tr>
<td>Revenue (local currencies)</td>
<td>12%-17%</td>
<td>10%-15%</td>
</tr>
<tr>
<td>EBIT margin (local currencies)</td>
<td>25.0%-28.0%</td>
<td>26.0%-29.0%</td>
</tr>
</tbody>
</table>
“SimCorp is the most attractive partner to investment managers and the number one provider of investment management solutions globally.”
SIMCORP AT A GLANCE
ONE SYSTEM FOR A COMPLEX WORLD

Description of SimCorp Dimension

- Leading provider of investment management solutions and services for the financial sector
- Support investment managers handling all tasks related to asset management across the enterprise - from front- to back-office in one integrated solution
- 1 system and more than 40 years of experience
SIMCORP’S EQUITY STORY

- Stable and loyal client base
- Strong cash generation and ROIC*
- Committed focus on shareholder value**
- Strong market position
- Solid business model
- State of the art solution
- Dedicated focus

* ROIC of 82.4% in 2018
** Total payout ratio of 44.7% in 2018
SERVICE THE GLOBAL BUY-SIDE INDUSTRY

OVERCOME INDUSTRY-SPECIFIC CHALLENGES WITH SIMCORP

**ASSET MANAGEMENT**
Helping asset managers make informed investment decisions and capture growth

**FUND MANAGEMENT**
Enabling fund managers to grow their business and manage complexity

**WEALTH MANAGEMENT**
Enabling wealth managers to create automated and customized client communications

**SOVEREIGN WEALTH**
Helping sovereign wealth funds secure their national savings for future generations

**ASSET SERVICING**
Helping asset servicers improve operational excellence and efficiency

**INSURANCE**
Supporting insurance firms manage their investments cost effectively

**PENSION**
Helping pension funds make the most of their customers’ savings
MUST-WIN BATTLES (MWB)

2018 MWB CONTINUE IN 2019

FRONT OFFICE MARKET LEADERSHIP
ENABLE CLOUD
ALTERNATIVE INVESTMENTS EXCELLENCE
GROW NORTH AMERICA
ESTABLISH STANDARD PLATFORM

PEOPLE
WHY SIMCORP?
ONE SYSTEM FOR A COMPLEX WORLD

- ONE SYSTEM FOR A COMPLEX WORLD
- A TRUSTED, STRATEGIC PARTNER
- FULLY INTEGRATED
- DEPLOY AS YOU WANT
- GLOBAL PRESENCE
- FINANCIALLY SOUND
- LONG-TERM PERSPECTIVE
- CLEAR STRATEGY
- IBOR AT THE CORE
- BEST-IN-CLASS
- MONITOR INDUSTRY TRENDS
SIMCORN DIMENSION

CHOOSE THE COMBINATION THAT FITS THE NEEDS

DATA COMPONENTS
Deliver data excellence to your operations

FRONT OFFICE COMPONENTS
Give you overview of your trading activities and enable maneuverability

MIDDLE OFFICE COMPONENTS
Map and measure performance and risk with ease

BACK OFFICE COMPONENTS
Provide maximum control and performance of your post trading

REPORTING COMPONENTS
Let you automate, personalize and scale reporting

MARKET DATA MANAGER
ALTERNATIVE INVESTMENTS MANAGER
STRATEGY MANAGER
RISK ANALYSIS MANAGER
CORPORATE ACTIONS MANAGER
INVESTMENT ACCOUNTING MANAGER
GENERAL LEDGER MANAGER
CLIENT COMMUNICATIONS MANAGER
ORDER MANAGER
COMPLIANCE MANAGER
PERFORMANCE MANAGER
SETTLEMENT MANAGER
CASH AND SECURITIES MANAGER
COLLATERAL MANAGER
FUND ADMINISTRATION MANAGER
DATA WAREHOUSE MANAGER

IBOR
SimCorp Dimension is uniquely positioned with best and most advanced IBOR solution.

IBOR allows investment managers to maintain an overview of all their positions in real-time.

IBOR safeguards investment managers against deficiencies of their current operational models.

IBOR’s central function uses events to calculate positions across full lifecycle of all asset classes.

SimCorp IBOR solution can be implemented as:
- part of front office infrastructure
- part of accounting infrastructure
- stand-alone component
- part of integrated front-to-back office system

Logical system infrastructure and its main data flows:

Middle office:
- Risk
- Performance
- Attribution
- Compliance

Portfolio management and trading:
- Equities
- Fixed income
- Derivatives
- FX/MM
- Alternatives

Investment processing:
- Confirmation, settlement
- Corporate actions
- Collateral
- Lending, FX
- Fees...

Accounting:
- NAV
- Valuation, accruals, amr.
- General ledger

ABOR
MARKET DRIVERS

- Low Yield Environment
- Fee & Margin Pressure
- New Technology & Delivery Options
- Client Service Expectations
- Data Challenge

PRODUCT PRIORITIES

- Insights & Platform
- Cloud Services
- Data & Reporting
- Product Development
- Accountants, Regulations & Operations
- Alternative Investments
- Portfolio Construction, Risk & Trading

Market Drivers

- Regulatory Demands
- Data Challenge
SIMCORP CLOUD
OPEN PLATFORM APIs

SimCorp Dimension
AS A SERVICE (ASP)

CLOUD-ENABLED

DATA RETRIEVAL API
COMPLIANCE API
ORDER ENTRY API
EXT. VALUATION API
EXT. OMS API
EXT. EMS API
TRANSACTION API
# NEW CLIENTS IN 2017

<table>
<thead>
<tr>
<th>PRODUCT</th>
<th>COUNTRY</th>
<th>CLIENT</th>
<th>TYPE</th>
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<td>Q2</td>
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### NEW CLIENTS IN 2017

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<td>Central Bank of Trinidad and Tobago</td>
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<td>SOKA-BAU</td>
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<td>Nordea Life &amp; Pension, now named Velliv</td>
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<td>Universal-Investment group</td>
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IFRS 15: THE NEW REVENUE RECOGNITION STANDARD
REVENUE FROM CONTRACTS WITH CUSTOMERS

Comments
• The IASB and the FASB have jointly issued a new revenue standard, *IFRS 15 “Revenue from Contracts with Customers”*
  • will replace the existing IFRS and US GAAP revenue guidance
• The core principle is that an entity will need to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services

IFRS 15 five steps*

1. Identify the contract(s) with a customer
   - Contract
2. Identify the separate performance obligations (PO) in the contract
   - Performance obligation (PO #1)
   - Performance obligation (PO #2)
3. Determine the transaction price
   - Transaction price
4. Allocate the transaction price to the separate POs
   - Allocated transaction price to PO #1
   - Allocated transaction price to PO #2
5. Recognize revenue when the entity satisfies a PO
   - Recognize revenue PO #1
   - Recognize revenue PO #2

* Source: EY
NEW IFRS 15 REPORTING IMPACT
CHANGE OF SUBSCRIPTION BASED DEALS

Subscription order: IAS 18

Income recognition

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
<th>Year 6</th>
<th>Year 7</th>
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<tbody>
<tr>
<td>Initial license fee (ILF)</td>
<td>Maintenance</td>
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Cash flow

<table>
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<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
<th>Year 6</th>
<th>Year 7</th>
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<tbody>
<tr>
<td>Cash flow</td>
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Subscription order: New IFRS 15

Contract renewal

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<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
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<th>Year 7</th>
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Contract renewal

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NEW IFRS REPORTING
NO CHANGE TO PERPETUAL ORDERS FOLLOWING IFRS 15

Subscription order: New IFRS 15

<table>
<thead>
<tr>
<th>Year</th>
<th>Maintenance</th>
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<tbody>
<tr>
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<tr>
<td>Year 2</td>
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<td>1</td>
</tr>
<tr>
<td>Year 3</td>
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<tr>
<td>Year 7</td>
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Perpetual order: New IFRS 15

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<th>Year</th>
<th>Initial license fee (ILF)</th>
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<tr>
<td>Year 1</td>
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<td></td>
</tr>
<tr>
<td>Year 7</td>
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</tbody>
</table>

Cash flow

Usually SimCorp does not receive the entire cash amount for the license up-front but rather over 2 years.
SimCorp is listed on NASDAQ Copenhagen under the ticker symbol SIM and is traded as part of the NASDAQ Copenhagen Large Cap index and NASDAQ OMXC25 index.

- Share capital amounts to DKK 40,500,000 divided into 40,500,000 shares of DKK 1 each.

- 100% free float.

- The shares are freely negotiable and confer equal rights on their holders.

- Major shareholders with more than 5% as end-2018:
  - Ameriprise Financial Inc. (Columbia Wanger)
  - The Capital Group Companies

Shareholder structure by geography (2018):

- Denmark: 22%
- North America: 30%
- UK: 30%
- Europe ex. Denmark and UK: 18%
- Rest of the world: 0%

Shareholder structure by category (2018):

- Institutional investors: 74%
- Private investors: 18%
- Employees and management: 2%
- Treasury shares: 0%
THE EXECUTIVE MANAGEMENT BOARD

Klaus Holse  
Chief Executive Officer  
In SimCorp since Sep. 2012

Georg Hetrod  
Chief Product Officer  
In SimCorp since February 1998

Michael Rosenvold  
Chief Financial Officer  
In SimCorp since October 2017

Christian Kromann  
Chief Operating Officer  
In SimCorp since August 2019
INVESTOR RELATIONS CONTACT

Anders Hjort
VP, Head of Investor Relations
Direct: +45 35 44 88 22
Mobile: +45 28 92 88 81
Anders.Hjort@simcorp.com

SimCorp’s Global Headquarters in Copenhagen
Weidekampsgade 16
2300 Copenhagen S
Denmark

Phone: +45 35 44 88 00
Fax: +45 35 44 88 11
www.Simcorp.com